

Inside sales representative

(fulltime)

About Lab Associates

We are an international supplier and producer for plant science laboratories and plant-based industries since 1987. Our customers produce a large variety of plants in their labs and farming operations and are present in over 65 countries worldwide. Lab Associates is a one-stop 'shop' for its specific customer target group and can build and equip a complete laboratory. Our focus is on core products such as automated systems, media preparators, dispensing machines, autoclaves, culture vessels, laboratory tools and furniture, biochemicals and gelling agents (e.g. agar).

Our company culture characterizes itself best as a fast-paced, innovative, entrepreneurial, and an open and multi-cultural environment. We specifically look for new colleagues that fit our culture and can help us grow internationally!

What are your activities

You will be working in our Operations team, and together with your colleagues work on generating maximum customer satisfaction, stronger customer relationships, and more/new business for Lab Associates.

You will work in this versatile and varied position on things such as:

- Being the first *and* last point of contact for our customers (by telephone, email and WhatsApp) together with our Operations and Sales teams
 - Excellent pre and post sales customer service are highly valued at our company
- Order processing from order entry to order fulfillment, stock availability, arranging transport and drawing up export documentation
- Drawing up and processing quotations
- Commercial duties from support of the account managers to independent customer contact, including administrative processing, e.g.
 - You provide information about our product and service range, and provide customers with advice
 - You are able to quickly understand the needs of our [potential] customers and translate them into a concrete and coordinated offer

Who are we looking for

- This is a junior position for someone who just graduated or with less than 3 years of working experience
- You have graduated with a Bachelor degree, preferably in business, commercial economics or something similar
- You are eligible to work in the European Union
- You have very strong analytical and communication skills
- You are a real team player with very strong English language skills (written and verbally required); other global languages are a bonus
- You have high-energy and are pro-active, stress resistant, outgoing, and have a hands-on mentality
- You like challenges
- You are interested in plants, labs and having a positive impact on the environment

What can we offer you

- Dynamic, fast and innovative environment with 'scaleup' mindset
- A flat hierarchy and informal culture with direct lines of communication
- Good employment conditions based on skills and experience (salary, holidays, pension contribution)
- Active employee association, monthly Friday afternoon drinks, and (semi-)annual company events
- Opportunities and budget for further training and development

Interested in becoming part of our team and helping with the rapid growth? Send your motivation and CV by email to [jobs\[@\]labassociates.com](mailto:jobs[@]labassociates.com).

Acquisition by external (consultancy and recruitment) companies in response to this vacancy is not appreciated.